

WAINFLEET AGRICULTURAL SOCIETY

# Fleeter Farm Kids

APPLICATION  
GUIDE

## Summer Farm Adventure Guidebook



## DREAM BIG – PLAN YOUR FARM PROJECT

Every great farm starts with a plan. Think of it like drawing a treasure map for your summer adventure!



### What's Your Farm Idea?

- **Eggs:** Raise chickens and sell fresh eggs to neighbours or at a market.
- **Fishing Worms:** Grow worms in a compost bin and sell them to fishers.
- **Flowers:** Plant a garden and sell bouquets or potted plants.
- Write down your idea: *"My farm will sell \_\_\_\_\_."*

### Ask Yourself:

- Who will buy your product? (Neighbours, family, local stores?)
- How much time can you spend on your farm each week?
- What do you need to get started? (Seeds, chicken feed, worm bins?)

### Make a Goal

Set a fun goal for the summer. For example:

- "I want to sell 10 dozen eggs by August."
- "I want to earn \$50 selling flowers."
- Write your goal here: *"My goal is \_\_\_\_\_."*

## GET READY – START-UP COSTS & SUPPLIES

Starting a farm costs a little money, but you can keep it simple and affordable!

### What You'll Need

Here's what you might need for your project:

- **Eggs:** Chicken feed (\$10–\$20/month), bedding (\$5), coops (borrow or build for \$10–\$50).
- **Fishing Worms:** Worm bin (\$10–\$20), compost scraps (free from kitchen), bedding (\$5).
- **Flowers:** Seeds (\$1–\$5 per packet), pots or garden space (free–\$10), soil (\$5–\$10).
- **Tools:** Shovel, watering can, gloves (check if you already have these at home!).

### Estimate Your Costs

Make a list like this:

- Item: Chicken feed, Cost: \$15
- Item: Flower seeds, Cost: \$3
- Total: \$18

### Tip: Save Money!

- Ask family or neighbours for supplies they're not using.
- Use recycled containers (like old buckets) for planting or worm bins.
- Start small—you can grow your farm later!

## BUDGET LIKE A BOSS

A budget helps you track your money and make a successful farm business plan. It's like keeping score in a game, but for your farm project!

### Steps to Build a Successful Budget

**Estimate Your Costs:** List all equipment and supplies you'll need (like feed, seeds, or bins).

Add up the total cost.

#### Example List:

- Chicken feed: \$15 per month, times 3 months = \$45
- Bedding for coop: \$5 per month, times 3 months = \$15
- Building supplies to build a new coop: \$300
- "Eggs for sale" sign: \$10

Total: \$370

**Estimate Your Sales:** Guess how much you'll sell by the end of summer. Think about how many items you can produce and how much people might buy.

For example, if you think you can sell 10 dozen eggs at \$5 each, that's \$50 in sales.

If you sell 20 flower bouquets at \$7 each, that's \$140 in sales.

**Set Your Prices:** Use your costs and sales to figure out how much to charge. If your total costs are \$28 and you want to earn \$10 in profit, you need \$38 total. If you sell 10 dozen eggs, you'd charge \$3.80 per dozen ( $\$38 \div 10 = \$3.80$ ).

## Think About:

Are your prices fair compared to other sellers?

Can you sell enough at this price to cover costs?

**Estimate Your Assets:** At the end, guess the value of what's left, like extra seeds or tools. For example, if you have \$5 worth of seeds and a \$5 watering can left, that's \$10 in assets.

**Why It Matters:** Assets show the value of your farm even after summer ends. You can use them next year!

## Tips for Budgeting and Staying on Track

Write down every sale and every cost in your table.

Save some money for unexpected problems (like buying extra feed if your chickens eat more).

If you're not making enough money, think about lowering costs (like using less feed) or selling more (like finding new customers). Check your budget weekly to see if you're on track to meet your goals.



## GROW SMART – FARM PLANNING

Farming is fun, but it takes planning to grow healthy products. Here's how to set up for success.

### Plan Your Growing

**Eggs:** Chickens need a clean coop, food, and water daily. It takes 4–6 months for new chicks to lay eggs, so start with older hens if possible.

**Fishing Worms:** Keep worms in a shady, moist bin with food scraps (like veggie peels). They double in number every 2–3 months.

**Flowers:** Choose easy flowers like zinnias or sunflowers. Plant seeds in spring for summer blooms. Water regularly!

### Important Points to Consider

**Will There Be Enough Time?:** Make sure your project fits the summer timeline.

**Eggs:** If you start with baby chicks, they won't lay eggs in time for summer sales. Use older hens that are already laying.

**Worms:** Worms grow slowly, so start early or buy some to begin with.

**Flowers:** Check the seed packet—some flowers take 2–3 months to bloom!

**Will I Need Help?:** Some farm jobs are big! Think about who can help you.

- Parents: Can they help you build a coop or buy supplies?
- Siblings: Can they water plants or feed chickens when you're busy?
- Friends: Maybe they can help you sell at a market stall.

**Where Will I Grow?:** Make sure you have the right space.

**Eggs:** Chickens need a safe coop and a small outdoor area to scratch.

**Worms:** A shady spot for the bin (like under a tree) works best.

**Flowers:** Pick a sunny spot in the yard or use pots if you don't have a garden.

**What If Something Goes Wrong?:** Farms can have surprises, so be ready!

**Losses:** Some eggs might break, or worms might not grow fast.

**Lower Yields:** Flowers might not bloom if it's too dry or shady.

**Fixes:** Have a backup plan, like planting extra seeds or saving money for more feed.

## Farm Calendar

### Make a schedule:

- May: Build a coop, order your chickens, decide where to set up your farm
- June: Buy supplies, plant seeds, or set up worm bins.
- July: Care for plants or animals, start selling.
- August: Sell more, count your earnings!

### Tip

Talk to your family about your plan. They can help you decide if your project will work in the time you have!

## SELL YOUR STUFF – MARKETING MAGIC

Marketing is how you tell people about your awesome farm products. Get creative!

### Make a Brand

Give your farm a fun name, like “Sunny Egg Farm” or “Wiggly Worm Co.”

Create a simple sign or flyer with your farm name and what you sell.

### Spread the Word

**Talk to People:** Tell neighbours, friends, and family about your products.

**Post Signs:** Put up a poster at home or a local store (with permission).

**Social Media:** Ask a parent to post about your farm on their social media.

### Set Prices

Check what others charge, then set fair prices:

**Eggs:** \$4–\$6 per dozen.

**Worms:** \$4–\$6 per dozen.

**Flowers:** \$5–\$10 per bouquet.

**Important:** Make sure your prices cover your costs from your budget (your bottom line prices).

For example, if your budget says you need to make \$35 to cover costs and earn a little extra, don't sell too low! Offer a deal, like “Buy 2 bouquets, get 1 half-price!”

## KEEP TRACK – SIMPLE ACCOUNTING

Accounting means keeping records of your sales and costs. It's easier than it sounds!

### What to Record

For every sale or cost, write:

Date

What happened (e.g., "Sold 2 dozen eggs" or "Bought flower pots")

Amount (\$ earned or spent)

### Example Ledger

Date	Description	Amount
June 5	Bought worm bin	-\$15
June 15	Sold 1 dozen worms	+\$5
June 20	Sold 2 flower bouquets	+\$14

### Why It Matters

Shows if you're making money.

Helps you plan for next summer's farm.

Makes you feel like a real business owner!

## SOLVE PROBLEMS LIKE A PRO

Farming can have challenges, but you're tough enough to handle them!

### Common Problems

**Eggs:** Chickens stop laying if stressed. Check their food, water, and coop.

**Worms:** Too wet or dry? Adjust moisture in the bin (should feel like a wrung-out sponge).

**Flowers:** Plants wilting? Water more or move to a sunnier spot.

### Tips to Stay Strong

Ask for help from parents, neighbours, or a local farmer.

Learn from mistakes. If flowers don't grow, try a different kind next time.

Keep a positive attitude. Every farmer faces bumps!

## **CELEBRATE YOUR SUCCESS**

By the end of summer, you'll have learned so much! Take time to celebrate.

### **Count Your Wins**

How much money did you earn?

How many eggs, worms, or flowers did you sell?

What new skills did you learn (like budgeting or planting)?

### **Share Your Story**

Present your project at the Wainfleet Fall Fair! Show off your farm with a poster or display, and tell everyone what you learned.

Tell your family or friends about your farm adventure.

Write a short story or draw a picture of your favourite farm moment.

### **Plan for Next Year**

Save some earnings to start a bigger farm next summer.

Write down what worked and what you'd do differently.

Thanks for being a young farmer! We're proud of you for growing, selling, and learning this summer. Share your story with us at the Wainfleet Fall Fair, and keep farming next year!



### Bonus Tips for Young Farmers

**Be Safe:** Always have an adult nearby when using tools or handling animals.

**Have Fun:** Farming is hard work, but it's also a blast!

**Be Kind:** Share extra eggs or flowers with someone who needs a smile.

Need help? Contact us at [info@wainfleetfallfair.com](mailto:info@wainfleetfallfair.com)

